Montana Optometric Association, Inc. Budget v. Actual January 1 - December 31, 2015 and 2016 Budget

	2012	2013	2014	2015	2015	2015	2016
	Actual	Actual	Actual	Budget	Actual	Over/Under	Budget
Income							
Annual Conference	63,369.24	52,334.08	52,140.68	45,000.00	74,848.82	29,848.82	45,000.00
Buying Group Income	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	0.00	8,000.00
Dues OD's & Sponsor Mbrs	137,810.44	151,496.45	154,607.38	160,110.00	158,577.07	-1,532.93	169,135.00
ICD-10 Training			2,219.73	0.00	0.00	0.00	0.00
Interest Income	654.30	86.77	62.49	65.00	150.20	85.20	100.00
Miscellaneous Income	8,232.97	1,723.38	1,694.50	1,500.00	2,274.29	774.29	1,500.00
Other Meeting Income	6,646.16	7,105.29	5,450.46	7,500.00	6,225.13	-1,274.87	6,000.00
Rental Income LCD Projectors	2,700.00	2,361.40	2,600.00	2,500.00	2,500.00	0.00	1,500.00
Ski Conference	19,781.08	9,026.34	8,567.76	9,000.00	12,967.89	3,967.89	9,000.00
Transfer from Reserves	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	247,194.19	232,133.71	235,343.00	233,675.00	265,543.40	31,868.40	240,235.00
Expense							
AOA Board of Trustees -							
Dr. Benner Campaign				5,000.00	5,000.00	0.00	0.00
AOA Dues	92,912.02	99,259.40	98,638.66	103,275.00	103,712.54	437.54	109,856.00
AOA Meetings, Board/Members							
AOA Presidents' Council	2,854.02	2,547.51	3,025.30	3,000.00	3,351.10	351.10	3,000.00
AOA Congress	5,165.97	5,217.03	4,550.80	5,000.00	3,757.66	-1,242.34	5,000.00
GWCO Presidents' Council	576.81	0.00	0.00	500.00	0.00	-500.00	1,500.00
AOA Other Meetings	2,924.38	4,639.04	0.00	3,600.00	3,936.98	336.98	3,600.00
AOA Meetings, Staff	5,136.51	5,502.10	4,137.36	6,700.00	4,050.49	-2,649.51	6,700.00
Board Training	0.00	195.65	0.00	4,000.00	4,067.75	67.75	0.00
Credit Card Fees	3,392.01	2,423.97	2,672.48	3,000.00	4,172.57	1,172.57	5,000.00
Dues	510.00	517.00	375.00	585.00	483.00	-102.00	620.00
Equipment Purchase	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Insurance: Director & Officers	1,674.00	1,793.00	1,868.00	1,950.00	2,026.00	76.00	2,100.00
Leadership Training	640.00	0.00	0.00	0.00	0.00	0.00	0.00
Legislative Expenses	0.00	1,516.82	0.00	2,000.00	0.00	-2,000.00	0.00
Legislative Regional Meetings	2,713.49	0.00	0.00	0.00	0.00	0.00	101,867.00
Management Fee	83,876.04	96,000.00	97,400.04	98,900.00	98,900.04	0.04	1,000.00
Meeting Expenses	590.16	696.99	801.75	1,000.00	1,097.01	97.01	500.00
Miscellaneous Expenses	111.00	505.00	269.00	500.00	536.00	36.00	600.00
MOA Website	646.05	678.50	891.00	700.00	546.45	-153.55	2,600.00

Montana Optometric Association, Inc. Budget v. Actual January 1 - December 31, 2015 and 2016 Budget

	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	2015 Over/Under	2016 Budget
Professional Fees	2,375.00	1,380.00	625.00	2,100.00	1,875.00	-225.00	0.00
Strategic Goal Setting Retreat	0.00	4,427.00	0.00	0.00	0.00	0.00	0.00
Subscriptions, books, etc.	78.12	105.83	62.50	106.00	62.50	-43.50	62.50
Supplies, Postage, and Printing	1,997.97	2,725.05	1,719.22	2,000.00	4,591.68	2,591.68	4,000.00
Telephone	1,149.90	518.28	518.28	520.00	518.28	-1.72	520.00
Travel - Board & Members	0.00	0.00	0.00	1,500.00	0.00	-1,500.00	1,500.00
Winter Meeting	0.00	1,031.88	0.00	1,000.00	1,774.60	774.60	0.00
Total Expense	209,323.45	231,680.05	217,554.39	246,936.00	244,459.65	-2,476.35	250,025.50
Net Income Over Expenses	37,870.74	453.66	17,788.61	-13,261.00	21,083.75	34,344.75	-9,790.50
Adjustments per Accountant					-848.10		
Net Income	37,870.74	453.66	17,788.61	-13,261.00	20,235.65	34,344.75	-9,790.50

NOTES TO 2016 BUDGET Montana Optometric Association

ANNUAL CONFERENCE BUYING GROUP INCOME \$45,000.00 Second Conference Second Conferen	NCOME		
ANNUAL CONFERENCE \$4,5,000.00 income. \$1,000.00 income. \$1,000.00 income based on 2015 contract with OOGP. This item includes collection of 2016 AOA dues and assessments and \$169,135.00 MOA dues based upon current OD and sponsor member maintenance. This item is budgeted based on 2015 income. This item is budgeted based on 2015 income. This item is budgeted based on 2015 income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0,000.00 NROC \$0,000.00 NROC \$0.00 OptoWest \$0.00 NROC \$	INCOME		This item is builded an accomptively in accordance with read and
BUYING GROUP INCOME \$8,000.00 Income based on 2015 contract with OOGP. This item includes collection of 2016 AOA dues and assessments and \$169,135.00 MOA dues based upon current OD and sponsor member maintenance. \$100.00 This item, which includes AOA royalties and rebates, advertising, and \$1,500.00 the like, is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0.00 NROC		A. =	
This item includes collection of 2016 AOA dues and assessments and MOA dues based upon current OD and sponsor member maintenance. Stool			
DUES INCOME \$169,135.00 MOA dues based upon current OD and sponsor member maintenance. NTEREST INCOME \$10,00 This item, which includes AOA royalties and rebates, advertising, and This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted according to historical data. This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0,00 OptoWest \$0.00 RENTAL INCOME \$1,500.00 CPUED RENTAL INCOME \$1,500.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted based on 2015 income. This item is budgeted based on 2016 function. AOA DUES \$109,856.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$3,600.00 \$3,600.00 CPUED \$1,500.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 CPUED \$1,500.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA A State Legislative &	BUYING GROUP INCOME	\$8,000.00	Income based on 2015 contract with OOGP.
DUES INCOME \$169,135.00 MOA dues based upon current OD and sponsor member maintenance. NTEREST INCOME \$10,00 This item, which includes AOA royalties and rebates, advertising, and This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted according to historical data. This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0,00 OptoWest \$0.00 RENTAL INCOME \$1,500.00 CPUED RENTAL INCOME \$1,500.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted based on 2015 income. This item is budgeted based on 2016 function. AOA DUES \$109,856.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$3,600.00 \$3,600.00 CPUED \$1,500.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 CPUED \$1,500.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA Presidents' Council (1st and 2nd Vice President) \$3,600.00 AOA A State Legislative &			
INTEREST INCOME This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted based on 2015 income. This item is budgeted based on prior years' income and information regarding the GWCO state distribution:			
This item, which includes AOA royalties and rebates, advertising, and breat income states and rebates, advertising, and the like, is budgeted according to historical data. This item is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted conservatively in accordance with past years' income. This item is budgeted based on 2015 income. This item is budgeted based on 2015 income. This item is budgeted based on 2015 income. AOA DOA DOA DOA OO Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$3,000.00 Presidents' Council (2st and 2nd Vice Presidents) \$3,000.00 AOA ADA State Legislative and Third Party Representation (2 attendees) \$1,500.00 AOA Presidents' Council (1st and 2nd Vice Presidents) \$1,500.00 AOA Presidents' Council (1st and 2nd Vice Presidents) \$1,500.00 AOA Presidents' Council (1st and 2nd Vice Presidents) \$1,500.00 AOA APP (1st and 2nd Vice President	DUES INCOME	\$169,135.00	MOA dues based upon current OD and sponsor member maintenance.
This item, which includes AOA royalties and rebates, advertising, and the like, is budgeted according to historical data. This item is budgeted based on prior years' income and information regarding the GWCO \$6,000.00 NROC \$0.00 N	INTEREST INCOME	\$100.00	This item is budgeted based on 2015 income.
This item is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0.00 Nrewest \$0.00 Nrewest \$0.00 NROC			
This item is budgeted based on prior years' income and information regarding the GWCO state distribution: GWCO \$6,000.00 NROC \$0.00 Nrewest \$0.00 Nrewest \$0.00 NROC	OTHER INCOME	\$1,500.00	the like, is budgeted according to historical data.
regarding the GWCO State distribution: GWCO \$6,00.00 NROC \$0.00 NR		. ,	
OTHER MEETING INCOME \$6,000.00 NROC \$0.00 NROC \$0.00 NROC \$0.00 OptoWest \$0.00 OptoWest \$0.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' SKI CONFERENCE TOTAL \$240,235.00 EXPENSES ADA DUES Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Optometry's Meeting \$1,500.00 AOA Optometry's Meeting \$1,500.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA Control Meeting \$1,500			· · ·
NROC \$0.00 NROC \$0.00 NROME NROME SENTAL INCOME LCD PROJECTORS \$1,500.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' \$5,000.00 income. This item is budgeted conservatively in accordance with past years' \$5,000.00 income. Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA DUES Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA Beamounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$130.00 AOBA AOBA BETTINES BOARD TRAINING BOARD TRAI			
Section Sect	OTHER MEETING		
RENTAL INCOME LCD PROJECTORS \$1,500.00 This item is budgeted based on 2015 income. This item is budgeted conservatively in accordance with past years' income. Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA DUES Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) AOA MEETINGS - BOARD AND MEMBERS \$13,100.00 This item is budgeted based on 2016 expenses (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$1,500.00 AOA Presidents' Council (2 attendees) \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Pateuted based on 2015 expenses. \$1,500.00 AOA Potometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Potometry's Meeting \$1,500.00 AOA Presidents' Council \$2,000.00 AOA Potometry's Meeting \$1,500.00 AOA Poto		¢6 000 00	
### STATEST STAFF SOLON This item is budgeted based on 2015 income. ### STATEST STAFF SOLON This item is budgeted based on 2015 income. ### STATEST STAFF SOLON These amounts are budgeted based on 2015 expenses for processing fees and leas S130.00 ADA DES S100.00 ADA DES ADAD TRAINING S0.00 ADA S130.00 GWCO dues \$1,500.00 ADA S130.00 GWCO dues \$1,500.00 ADA S130.00 GWCO dues \$1,500.00 ADA S130.00 ADA ADA ADA S130.00 ADA ADA S130.00 ADA ADA ADA S130.00 ADA ADA S130.00 ADA ADA ADA S130.00 ADA ADA ADA ADA ADA ADA ADA ADA ADA A		\$6,000.00	Οριονν est ψο.ου
This item is budgeted conservatively in accordance with past years' income. \$240,235.00 EXPENSES AOA DUES Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA DUES \$109,856.00 Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA DUES \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) \$13,100.00 These amounts are budgeted based on 2015 expenses. \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 AOA MEETINGS - STAFF \$6,700.00 AOA ON		¢1 500 00	This item is hudgeted based on 2015 income
SKI CONFERENCE TOTAL \$240,235.00 Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above).	LCD PROJECTORS	\$1,500.00	
TOTAL EXPENSES Payment to AOA of 2016 dues and assessments collected from OD AOA DUES \$109,856.00 members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 IAOE dues \$180.00 IAOE dues \$180.00 IAOE dues \$180.00 AOA \$130.00 GWCO dues \$180.00 AOA \$130.00 GWCO dues \$180.00 AOA \$130.00 GVCO dues \$180.00 AOAA \$130.00 GVCO due	OKI CONFEDENCE	¢0,000,00	, , ,
Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA DUES \$109,856.00 members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			income.
Payment to AOA of 2016 dues and assessments collected from OD members (income reflected above). AOA		\$240,235.00	
\$109,856.00 members (income reflected above). AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) \$13,100.00 These amounts are budgeted based on 2015 expenses. \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 AOA amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 AOE dues \$180.00 AOE dues \$130.00 AOSA	EXPENSES		
AOA \$3,000.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) \$15,000.00 Annual Congress (2 attendees) \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting These amounts are budgeted based on expense history. AOA MEETINGS - STAFF \$6,700.00 IAOE Annual Meeting These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
\$3,00.00 Presidents' Council (1st and 2nd Vice Presidents) \$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) ### GWCO \$1,500.00 Annual Congress (2 attendees) ### Standard Third Party Representation (2	AOA DUES	\$109,856.00	,
\$5,000.00 Optometry's Meeting (President and 1st Vice President) \$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) These amounts are budgeted based on 2015 expenses. \$13,100.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 if Credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 APHA dues \$130.00 AOSA BOUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
\$3,600.00 Legislative and Third Party Representation (2 attendees) GWCO \$1,500.00 Annual Congress (2 attendees) These amounts are budgeted based on 2015 expenses. \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 GWCO dues \$180.00 IAOE dues \$180.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE dues \$180.00 GWCO dues \$180.00 IAOE dues \$180.00 AOA GWCO dues \$180.00 AOA GWCO dues \$180.00 AOA GWCO dues \$180.00 AOA AOA AOA GWCO dues \$180.00 AOA AOA AOA GWCO dues \$180.00 AOA AOA AOA AOA AOA AOA AOA AOA AOA A			
AOA MEETINGS - BOARD AND MEMBERS \$13,100.00			\$5,000.00 Optometry's Meeting (President and 1st Vice President)
\$1,500.00 Annual Congress (2 attendees) These amounts are budgeted based on 2015 expenses. \$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 No amount is budgeted based on expense history. BOARD TRAINING CREDIT CARD FEES \$5,000.00 WCO dues \$180.00 IAOE dues \$180.00 AOAA \$130.00 GWCO dues \$180.00 AOAA \$130.00 GWCO dues \$180.00 AOAA \$130.00 AOAA \$100.00 AOAA \$130.00 AOAAA \$130.00 AOAAA \$130.00 AOAAA \$130.00 AOAAA \$130.00 AOAAA \$130.00 AOAAAAAAAAAAAAAAAAAAAAAAAAAA			\$3,600.00 Legislative and Third Party Representation (2 attendees)
### Standard Contents of Councits of Counc			<u>GWCO</u>
### Standard Contents ### St	AOA MEETINGS - BOARD AND		\$1,500.00 Annual Congress (2 attendees)
\$1,500.00 AOA Presidents' Council \$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. BOARD TRAINING \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 GWCO dues \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	MEMBERS	\$13,100,00	g i
\$2,200.00 AOA Optometry's Meeting \$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting AOA MEETINGS - STAFF \$6,700.00 These amounts are budgeted based on expense history. No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and		· ,	
\$1,500.00 AOA State Legislative & Third Party National Conference \$1,500.00 IAOE Annual Meeting **AOA MEETINGS - STAFF** **BOARD TRAINING** **So.00 No amount is budgeted based on expense history.** **Item is budgeted based on 2015 expenses for processing fees and leas of credit card terminal.** **So.00 GWCO dues** \$180.00 IAOE dues** \$180.00 APHA dues** \$180.00 APHA dues** \$130.00 AOSA** **DUES** **So.00 No expenses are budgeted based on 2014 and 2015 expenses.** **So.00 No expenses are budgeted for 2016.** Estimated annual premium to continue \$2,000,000 Directors and			
\$1,500.00 IAOE Annual Meeting \$6,700.00 These amounts are budgeted based on expense history. \$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted based on 2014 and 2015 expenses. \$10.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
AOA MEETINGS - STAFF BOARD TRAINING \$0.00 No amount is budgeted based on expense history. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 CREDIT CARD FEES \$5,000.00 S130.00 SWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
\$0.00 No amount is budgeted for 2016. Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	AOA MEETINGS - STAFE	\$6 700 00	
Item is budgeted based on 2015 expenses for processing fees and leas \$5,000.00 of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
\$5,000.00 of credit card terminal. \$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	DOARD TRAINING	ψ0.00	
\$130.00 GWCO dues \$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	CREDIT CARD FEES	\$5,000,00	, , ,
\$180.00 IAOE dues \$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	OKEDII OAKDI LLO	ψυ,υυυ.υυ	
\$180.00 APHA dues \$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			·
\$130.00 AOSA DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
DUES \$620.00 These amounts are budgeted based on 2014 and 2015 expenses. EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and			
EQUIPMENT PURCHASE \$0.00 No expenses are budgeted for 2016. Estimated annual premium to continue \$2,000,000 Directors and	DUEC	6000 00	·
Estimated annual premium to continue \$2,000,000 Directors and			
	EQUIPMENT PURCHASE	\$0.00	
			·
, , , , , , , , , , , , , , , , , , ,		.	Officers Liability Insurance coverage based on historical annual premium
	INSURANCE: D&O		
	LEADERSHIP TRAINING		
·	LEGISLATIVE EXPENSES	\$0.00	No amount is budgeted for 2016.
	LEGISLATIVE REGIONAL		
MEETINGS \$0.00 No expenses are budgeted for 2016.	MEETINGS	\$0.00	No expenses are budgeted for 2016.

Prepared 4/20/2016 Page 1 of 2

NOTES TO 2016 BUDGET Montana Optometric Association

MANAGEMENT FEE	\$101,867.00	This amount includes a 3% COLA increase. The management fee includes all office space, utilities, insurance, furnishings and equipment (telephones, computers, software and software updates, photocopiers, fax machine, and the like). The office is open Monday through Friday from 8:00 a.m. to 5:00 p.m. This fee includes the full-time availability of the services of the executive directors and salaries and benefits for 5 office staff. Services include correspondence, bookkeeping and accounting, membership records, recruitment and retention, legislative lobbying during scheduled Legislative Sessions and Interim Legislative Committees, regulatory services, conference and meeting planning and staffing, and website development and maintenance. This item includes expenses for meeting room rental, meals, equipment rental, etc.and telephone conference calls for board and committee
MEETING EXPENSES	\$1,000.00	meetings. It is estimated based on expense history.
MISCELLANEOUS		This item includes the annual corporation report filing fee, bank service charges, good will and welfare, and the like. It is estimated based on expense history.
		This item covers expenses for web hosting, additional storage, and list-
MOA WEBSITE DEVELOPMENT	\$600.00	serve hosting fees.
PROFESSIONAL FEES	\$2,600.00	\$100.00 Charles Brownlow consulting \$1,500.00 Accounting \$1,000.00 Legal These amounts are estimated based on history.
STRATEGIC GOAL SETTING RETREAT	\$0.00	No expenses are budgeted for 2016.
SUBSCRIPTIONS, BOOKS, ETC.	\$62.50	This item includes subscriptions to AOA publications and MOA's share of the costs of the annual Montana Administrative Register and Administrative Rules which provide notice of all proposed and adopted regulatory actions by state agencies (Note: RMS is able to divide this costs among ten associations.)
SUPPLIES, POSTAGE AND PRINTING	\$4,000.00	This item is budgeted based on 2015 expenses and includes costs of photocopies, postage, faxes, and other supplies such as letterhead and envelopes.
TELEPHONE	\$520.00	This item includes MOA's share of monthly telephone line services and yellow pages listings.
TRAVEL - BOARD AND MEMBERS		This item includes travel to MOA Board Meetings not held in conjunction with a membership meeting (e.g., the Fall Board Meeting). It is budgeted the same as 2015.
WINTER MEETING	\$0.00	2016 is a non-legislative year. Therefore, no expenses are budgeted.
TOTAL	\$250,025.50	
NET INCOME	-\$9,790.50	

Prepared 4/20/2016 Page 2 of 2